





## A SPECIAL OFFER TO US AEROSPACE & DEFENSE CORPORATE EXECUTIVES FOR BUSINESS EXPANSION IN THE UNITED ARAB EMIRATES

## US AEROSPACE & DEFENSE TRADE MISSION TO THE UAE 2-7 October 2010

The National Defense Industrial Association (NDIA) in conjunction with the U.S.-U.A.E. Business Council and the Embassy of the United Arab Emirates Trade and Commercial Office is leading a delegation of US aerospace, defense and IT security/infrastructure companies on a trade mission to the UAE. Certified by the United States Department of Commerce, this highly specialized and exclusive opportunity will enable your company to:

- ☐ Assess the market opportunities for your products and services in the region
- ☐ Understand the legal and regulatory framework of doing business in the UAE
- ☐ Meet with established Tier 1 aerospace & defense contractors
- ☐ Develop relationships with UAE companies as potential partners and/or customers

Take advantage of this certified trade mission to explore how your company can develop a successful business venture in the UAE. Acquire critical information for establishing your business in the UAE and becoming a part of an over \$200 billion economy. Learn how your company can join other US companies who have already received part of the over \$15B that the UAE spent over the past two years on defense goods and services. According to the U.S.-U.A.E. Business Council, over the next five years the UAE is expected to significantly increase the level of its defense and aerospace procurements and investments, as well as greatly expand the level of spending in homeland security and critical national infrastructure related services and capabilities. Do not miss this opportunity to meet with Senior UAE officials, the US Embassy and executives from UAE companies to develop the contacts necessary to establish your company's operations in the UAE.

The UAE is an excellent destination in the Middle East to set up your operations due to its logistical infrastructure and central location in the region. In the UAE, your employees can access quality education, community oriented neighborhoods within urban environments, and modern transportation options, affording your employees a lifestyle that they are accustomed to in the United States. Most companies will also discover a highly qualified local UAE workforce which can add local contacts and expertise to your company.





Companies with products/services in the following areas are well-positioned to take advantage of this exclusive business expansion opportunity:

- Aerospace & Defense Manufacturing
- ☐ Aerospace & Defense Services
- ☐ IT Security Services & Infrastructure



## **TENTATIVE ITINERARY:**

☐ Re ☐ Re	October 2nd – Welcome Reception Emarks by US Commercial Office Emarks by UAE Commercial Office Eynote Speech by UAE Minister of	in Abu Dhabi e in Washington DC	
☐ Me	day, October 3rd — Meetings/Visits with DED, EAA, and Mubadala Aerospace  Meeting with the Abu Dhabi Department of Economic Development (DED) for a briefing on the Abu Dhabi 2030 Economic Plan  Meeting with the Executive Affairs Authority of Abu Dhabi (EAA) for a briefing on the Commercial Law  Meeting with Mubadala Aerospace for a briefing of all current and future projects		
Monday, October 4th – Meetings/Visits with Offsets, Tawazan, ADSB  ☐ Meeting with Offsets and Tawazan representatives for a briefing on the UAE defense industry. Possible Tour of the military city  ☐ Meeting with Abu Dhabi Shipbuilding (ADSB) including a Tour of ADSB facilities and a manufacturing assembly line			
Tuesday, October 5th — Meetings/Visits with CNIA, EAI, IGG  ☐ Meeting with Critical National Infrastructure Authority (CNIA) ☐ Meeting with International Golden Group (IGG) ☐ Meeting with Emirates Advanced Investments (EAI)			
Wednesday, October 6th – Meetings/Visits with ADAC and Strata  ☐ Meeting with Abu Dhabi Airports Company (ADAC), including a tour of the facilities ☐ Meeting with Strata, including a tour of the facilities			
☐ Me	October 7th – Meetings/Visits wit eeting with UAE General Headqua aund table discussion with US Co eception and Dinner at the US Am	mpanies operating in the UAE	ador Dinner
FOR MORE INFORMATION AND TO APPLY FOR PARTICIPATION: WWW.NDIA.ORG/MEETINGS/1990 (UNDER CONSTRUCTION)			
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