

MEMBER SPOTLIGHT

# CAE

November 2022



U.S.-U.A.E.  
Business Council

## Global Reach



**13,000**  
employees



**50+**  
countries



**200+**  
sites worldwide



**75+**  
military platforms worldwide



**220,000+**  
trained personnel for civil and  
defence maintenance and  
operational crew members  
worldwide



# CAE

Saudi Arabia

Qatar

U.A.E.

## Introduction

CAE equips people in critical roles with the expertise and solutions to create a safer world. For 75 years they have digitalized the physical world, deploying simulation training and critical operations support solutions to support customers who operate in complex, high-stakes environments where mission readiness and successful outcomes are critical. They invest their time and resources into building the next generation of cutting-edge, digitally immersive training and critical operations solutions while keeping positive environmental, social and governance (ESG) impact at the core of their mission. Today and tomorrow, they make sure their customers are ready for the moments that matter.

## CAE in the Middle East

### Defense & Security

CAE Maritime Middle East (Abu Dhabi) is a joint venture with Remah International Group (RIG) and leading relationships in the U.A.E. and other Gulf Cooperation Council (GCC) member countries. It works in partnership with GCC governments, militaries, and commercial customers, Original Equipment Manufacturers (OEM), and industry. CAE is currently under contract with the U.A.E. Ministry of Defense to design and develop a comprehensive Naval Doctrine and Combat Training Center for the U.A.E. Navy, delivering helicopter platforms for Bell 407 and Sikorsky Blackhawk UH-60 simulators for the U.A.E. Joint Aviation Command, and provide training and logistics support to U.A.E. Air Force Air Defense on Remote Piloted Aircraft training systems.

CAE continues to lead the development of advanced training programs in the U.A.E., working collaboratively with Tawazun Economic Council (TEC), U.A.E. Government entities, and local partners, to increase national and regional prosperity and support localization efforts.

### Civil Aviation

CAE's long-standing commitment in the Middle East includes a joint venture Emirates CAE Flight Training with Emirates that operates the region's largest commercial and business aviation training center based in Dubai. In addition, CAE Abu Dhabi and Abu Dhabi Aviation (ADA) Training Center provides high quality training to business aviation pilots on platforms such as the Embraer ERJ 145 and Beechcraft King Air 350 ProLine21. Further, CAE Middle East LLC provides operation services to Etihad Aviation Training, ADA, Oman Air, Air Arabia, Qatar Airways, and Middle East Airlines.

## CAE Healthcare:

CAE Healthcare is committed to improving clinical education and patient safety through simulation-based training solutions. Our mission is to improve clinical competency and performance, by developing evidence-based curriculum and innovative learning technologies for healthcare education.

## CAE – Digital Innovation in Defense Training:

CAE Defense & Security solutions support modernization efforts globally, leveraging proven learning methodologies and adaptive learning innovations to include biometrics, AI/Machine Learning, and data analysis to increase performance and reduce risk to mission readiness across all five domains (Air, Land, Naval, Space, and Cyber). Capabilities like the Virtual Intelligence Surveillance & Reconnaissance Training Application (VISTA), Dynamic Synthetic Environment (DSE), Adaptive Learning Engine (ALE), Immersive Maintenance Trainers (IMT), Common Operating Picture (COP), and advanced data and analytics expand their capabilities and deliver enhanced customer solutions. For a comprehensive list of innovative products and services, please visit <https://www.cae.com/defense-security/products-capabilities>

## Website



CAE | Defense & Security  
<https://www.cae.com/defense-security/>

## Contact



### Nabil Azar

Regional Director  
Strategy & Business Development  
Defense & Security, CAE International

Nabil brings 20+ years of experience in Business Development, Project Management, Operations, product development, and M&A activities working across 40+ countries in Defense, Aerospace, Security, Cyber and High-Tech industries.

He joined CAE as the Regional Director of Strategy and Business Development leading the company's business growth in the Middle East.

Prior to CAE, Mr. Azar served as Vice President of Middle East Business Development at Constellis, a leading Security and Risk Management Company. He was the Business Development Regional Director at Lockheed Martin, a global Aerospace, Defense and Security Company, where he led its Middle East business development activities for its Rotary and Mission Systems, Space Systems Company, and Information Systems & Global Solutions Divisions. Mr. Azar started his early career at McDonnell Douglas Aerospace Space & Defense Systems and later oversaw the modernization and transformational efforts for the U.S. Department of State Consular Affairs Systems at embassies and consulates worldwide.

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