**MEMBER SPOTLIGHT** 

# HSBC



March 2024



## Introduction

HSBC is one of the world's largest banking and financial services organizations. They serve approximately 39 million customers through their global businesses: Wealth and Personal Banking, Commercial Banking, and Global Banking & Markets. Their network covers 62 countries and territories in Europe, Asia, the Middle East and Africa, North America and Latin America.

Their purpose – Opening up a world of opportunity – explains why they exist. They use their unique expertise, capabilities, breadth, and perspectives to open up new kinds of opportunity for their customers. They bring together the people, ideas and capital that nurture progress and growth, helping to create a better world – for their customers, their people, their investors, their communities, and the planet we all share.

## HSBC MENAT at a Glance

HSBC is the largest and most widely represented international banking organization in the Middle East, North Africa and Türkiye (MENAT), with a presence in nine countries across the region: Algeria, Bahrain, Egypt, Kuwait, Oman, Qatar, Saudi Arabia, Türkiye and the United Arab Emirates. They have supported clients to invest in the growth and development of one of the world's most dynamic and ambitious regions for more than 130 years.

Their internationalism is their greatest asset. They support MENAT's very largest transactions and connect global investors to the region's fast-growing capital markets. Their relationships, from governments, to local family conglomerates, multinationals, and high net worth individuals, are some of the longest, strongest, and most enduring in the Middle East. Their continued presence in the region's most dynamic economies as they have changed over decades, gives HSBC clients access to unrivalled experience and perspective. They have supported the growth of the region's largest corporates from inception to global prominence – in both the public and private sectors.

They provide financial expertise in cutting-edge sectors such as technology and life sciences – areas in which MENAT is investing heavily and is poised to accelerate. They are also the Middle East's #1 arranger of sustainable financing, supporting the investments in renewables and electrification, clean hydrogen, carbon capture and climate tech that are key to the Net Zero ambitions of their clients.

#### **Fast Facts**



62 countries & territories





# EUROMONEY

**Trade Finance Survey 2023 Market Leader Middle East** Bahrain, Kuwait, Oman, Qatar

Euromoney Awards for Excellence 2023 Middle East's Best Bank for Transaction Services

Euromoney Cash Management Survey 2023 Market Leader Middle East for Financial Institutions, Non-Financial Institutions. Market Leader Oman, Qatar and Bahrain

Euromoney Market Leader 2023 in Investment Banking in the U.A.E., Saudi Arabia, Kuwait and Qatar

#### Leadership



Chief Executive Officer, Middle East, North Africa & Türkiye HSBC Stephen Moss



Chief Executive Officer, U.A.E. HSBC Mohamed Al Marzooqi

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