



MEMBER SPOTLIGHT

Fluence Energy

September 2024



Fast Facts



24 GWh

of energy storage

Deployed and contracted as of May 2024

Introduction

Fluence Energy, Inc. is a global market leader in energy storage products and services, and optimization software for renewables and storage.

With a presence in 47 markets globally, Fluence Energy, Inc. provides an ecosystem of offerings to drive the clean energy transition, including modular, scalable energy storage products, comprehensive service offerings, and AI-enabled optimization software for managing and optimizing renewables and storage from any provider.

Fluence has more than 24 GWh of energy storage deployed or contracted, and more than 24.5 GW of renewables and storage contracted or under management on our optimization software.

The company is transforming the way we power our world by helping customers create more resilient and sustainable electric grids.

Fluence is looking to partner with local stakeholders to advance the role of battery-based energy storage in the U.A.E.



225+

Energy storage projects

as of May 2024

Leadership



Marek Wolek
Chief Strategy
Officer

In his leadership role at Fluence, Marek leads the Global Strategy, Partnerships & M&A team and oversees the Commercial function of the company. He provides in-depth industry and market insights to Fluence and its customers and partners while driving growth and enhancing the efficiency of Fluence's commercial operations.

Prior to joining Fluence, Marek was a managing director of strategic partnerships, energy storage at The AES Corporation, where he was instrumental in the development of key storage projects throughout the world, as well as the transition of the storage business from AES to Fluence.

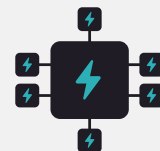
Previously, Marek was part of the Infrastructure Investment arm of Partners Group, a global private equity firm and part of the Valuation & Strategy team at PricewaterhouseCoopers. He also founded several startups in the technology space.



47

Markets

as of May 2024



24.5+ GW

of renewables & storage
optimised by Fluence IQ software

as of May 2024



Paul McCusker
SVP & President,
EMEA

Paul is responsible for Fluence’s business across Europe, the Middle East and Africa regions.

Paul has diverse expertise across the Energy and Information Technology industries, having held leadership roles with AES Corp as Vice President Energy Storage EMEA, Chief Information Officer (CIO) for Europe and Asia, Vice President of Shared Services Europe and Mergers & Acquisitions Europe Solar.

Prior to AES, Paul worked with the SaonGroup in Dublin, Ireland where he was a founding member of a technology start up, Candidate Manager Ltd. Having initially led the development of the technology, he went on to establish and build the UK division becoming COO and then CEO.

Paul has an MBA from the Ulster Business School and is a BSc Agricultural Economics & Management graduate from Queens University Belfast.



Julian Jansen
Senior Director,
Growth & Strategy,
EMEA

Julian Jansen is a Senior Director at Fluence. He leads the growth, strategy, marketing, and policy teams in the EMEA region. Julian is responsible for regional strategy, as well as market expansion working with customers and industry stakeholders to enable the growth of energy storage markets. He leads regional policy and regulatory efforts, early business development activities, as well as partnerships to enable new applications and help shape future market development. Julian is also a Vice President of the European Association for Storage of Energy (EASE).

Julian has been working in the clean energy sector his entire career. Prior to joining Fluence, he was an Associate Director at IHS Markit leading the group’s consulting activities on clean energy technologies, having previously managed IHS Markit’s global energy storage team and establishing the energy storage research area at specialist consultancy Delta-ee.

Julian holds a Bachelor of Business Administration in European management from Lancaster University, United Kingdom, a Bachelor of Science in international management from ESB Business School in Germany, and a Master of Science in ecological economics from the University of Edinburgh, Scotland.

Contact

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Links

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<https://fluenceenergy.com/about/our-story/>



Fluence’s 6th Generation Tech Stack and Energy Storage Systems:

https://info.fluenceenergy.com/product-video?hs_preview=GJkbZuVr-97272068694





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